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Co Snell & Wilmer

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AJASON MORRIS

Founding partner // Withey Morris // witheymorris.com

Morris is a founding partner of Withey Morris, PLC. Throughout his career, his practice has been exclusively in land use, government relations, zoning, and administrative law. His experience in the field includes all levels of entitlement throughout the state. In addition, he is a frequent guest lecturer and expert participating in industry roundtables, media appearances and academic panels. His expertise has been critical to state legislative efforts surrounding land use over the past two decades.

Leadership style: "My style is about leading by example, but being flexible enough to adopt other people's suggestions and methodologies when I recognize they're better than my own." Best actor to portray me: "If it's who I see myself as, it would be George Clooney. If it were reality, it would be Larry David."

BJODY POKORSKI

Partner // Snell & Wilmer // swlaw.com

Pokorski is a transactional real estate lawyer at Snell and Wilmer with over 30 years of experience on a wide variety of projects including master-planned communities, office and industrial developments, multifamily projects, hotels and resorts, medical and higher education projects and large mixed use developments.

Leadership style: "Collaborative. Whether working with colleagues, clients or opposing parties, I attempt to listen carefully to all viewpoints and find solutions that work for all parties. I consider a deal successful if all parties are happy with the final result."

Best actor to portray me: "Sigourney Weaver, because who wouldn't want to be portrayed by someone who attended Stanford and Yale, defeated aliens, and busted ghosts."

cLEWIS SCHORR

Partner // Lewis Roca // lewisroca.com

Schorr is considered one of Lewis Roca's most experienced real estate lawyers. He assists clients with transactions, including real estate sales and purchases, financing, subdivision, development, leases, real estate related dispute resolution, and many other aspects of commercial real estate practice.

Leadership values: "A willingness to do the extra work so that instead of just getting the job done in a workmanlike manner, the work we produce is exemplary. I also greatly value teamwork, so that when working together all members of the team know they can rely on each other to do great work and provide superior client service."

Best actor to portray me: "Tom Hanks. He can be serious and thoughtful, like me, but also seems not to take himself too seriously and is occasionally funny."

DERIN SZAJNA

Partner // Grafitti Rosensteel Hall & Szajna // grhazzzz.com

Szajna's practice is concentrated in real estate and leasing. It includes purchase and sale of real property, landlord and tenant representation and settlement of real property disputes. Representative real estate transactions include general acquisition and disposition of office, retail and industrial projects; representation of REITs with respect to acquisition and divestitures of properties across the United States; and representation of a hospital in a \$1.3 billion hospital and health care system merger.

Legal experience: "I have served as both landlord and tenant counsel in leasing transactions for office, retail and industrial projects. Representative transactions include ground leasing, lease restructurings on retail projects and settlement of lease-related disputes."

JOYCE WRIGHT

E Equity partner // Snell & Wilmer // swlaw.com

Wright has practiced law in Phoenix since 1981 with a concentration on complex real estate transactions, land development and entitlement transactions. Her clients include public and private companies and individuals throughout the U.S.

Leadership style: "My leadership style is strategic and collaborative, with an emphasis on providing team members with significant autonomy for the tasks assigned in their respective areas of expertise. Lencourage open communication and provide training and support to younger attorneys to help them develop strong legal skills, as well as a business-like approach that will help achieve our clients' goals."

Best actor to portray me: "Amy Adams. She has the right hair color, is likeable and often plays women who persistently pursue their goals while having a good time."

